



10TH ANNUAL
GOVERNOR'S
**SMALL BUSINESS
OUTREACH**
SUMMIT

Diary of a Cybersecurity CEO: “Hidden” Resources for Growing Your Small Business in Maryland

Tina Williams-Koroma, CEO

TCecure, LLC

CyDeploy, Inc.

Non-Dilutive & In-Kind Cash (Maryland)



Pitch Competitions

- Howard County Economic Development Authority (HCEDA) Marketplace Pulse Pitch
- New Venture Fund
- Maryland Tech Council Chesapeake Chapter ChesaPitch
- Others!



Baltimore Fund



Non-Dilutive & In-Kind Cash (Non-Maryland)

aws

AWS Impact Accelerator for Underrepresented Founders

Three year, \$50 million commitment will support early stage startups led by Black, women, Latino, and LGBTQIA+ founders.

Each qualifying startup will receive up to \$225,000 in cash and credits, extensive training, mentoring and technical guidance, and networking opportunities with potential investors.



Google for Startups
Accelerator

Google for Startups

Black Founders Fund



ACCENTURE FOUNDERS DEVELOPMENT PROGRAM

TIFFANIE STANARD
Stimulus

TINA WILLIAMS-KOROMA
CyDeploy

aws startups accenture

TAMPA BAY wave

CyberTech|X 2024 Accelerator

Amagna ANDES BLUETEAM AI 4CYBERNUT CYDEPLOY EMPEO @sort

GRAY WOLF FWISECO GUARDIANSAT™ hackracks KARAMBITAI WHITEWAN

POWERED BY EDA A-LIGN DTCC EY KnowBe4

Pitch Competitions

- The Agora Initiative (Washington, D.C.)
- TechCrunch Battlefield
- Many more (get plugged into startup & small business communities)

Dilutive Investments



PICKUPS

Diverneering
Lab

CyDEPLOY

Blackhedge

SANITAS

techstars_
Equitech
Accelerator
Class of 2023

TechRow

vectech

ReBokeh

frontline

THEMOST

Sample Types

- Venture Capital
- Accelerators + Venture Capital
- Private Equity
- Angel Investors

Other Resources

• Formal State/Local Programs

- Maryland Department of Commerce
- County Workforce and/or Economic Development Agencies/Authorities

• Private/Association Programs

- Entrepreneur Working and Collaboration Groups
- Tech Councils
- Cybersecurity Association
- AFCEA
- Chambers of Commerce

Other Resources, cont'd



Cybersecurity Clinic Sign-up



Free Cybersecurity Inventory & Scan

Thanks + Q&A

